

There are four costs associated with Napa Green Vineyard certification:

- I. Regenerative Carbon Farm Plan (every 3 yrs);
- II. Annual Licensing Fees;
- III. Irrigation DU Assessment (every 3-4 yrs);
- IV. Independent 3rd Party Audit (every 3 yrs)

Annual Licensing Fees: These fees cover a fraction of our expert staff time to facilitate certification and annual desk audits, develop resources, training and education workshops & events, and communicate the climate action leadership of our members.

Napa Green Vineyard Annual Licensing Fees

(Total Certified Acreage)

0-25 acres	\$500
26-50 acres	\$1,000
51-100 acres	\$1,500
101-250 acres	\$2,000
251-500 acres	\$2,500
501-1,000 acres	\$3,500
>1,000 acres	\$4,500

*Current members invoiced in December. New members invoiced Mar. 1/July 1/Dec. 1 depending on when certification is completed.



Regenerative Carbon Farm Plan (*every 3 years*): Napa Green's vineyard team has been trained in the Carbon Cycle Institute's protocol to develop regenerative, whole-farm Carbon Farm Plans (CFPs). These plans review your current beneficial practices that are increasing soil and ecosystem health and storing carbon, and identify additional opportunities to regenerate the soil and vineyard ecosystem and simultaneously maximize carbon capture. *If you are certifying multiple vineyards the property information and data will be combined into one report, and assessment costs will reflect economies of scale.*

These plans include science-based quantification of your current and potential sequestration. We compare this against your Scope 1 & 2 emissions to determine your vineyard carbon budget. This information and feedback can be used internally and externally to tell your climate action story.

Irrigation DU Assessment (*every 3-4 years*): Our expert vineyard team is trained in the CalPoly protocol to rapidly evaluate the distribution uniformity (DU) of your drip irrigation systems. Delivering the right amount of water, evenly, at the right time is critical to vine growth and grape quality. You receive a report with your DU score and recommendations. Both our team and the RCD can also offer staff trainings to do DU Assessments in-house.

Regenerative Carbon Farm Plan Onsite Assessment & Report

+Review with Team

Members.....\$125/hr

Member Cost Estimates

Non-Members.....\$175/hr

Irrigation Distribution Uniformity Onsite Assessment & Report

+Review with Team

Members.....\$125/hr

Member Cost Estimates

Small Vineyard ~\$625 Medium Vineyard ~\$875 Large Vineyard ~\$1,125

Non-Members.....\$175/hr



Independent Third-Party Audit (*every three years***):** Independent validation that you are meeting Napa Green Vineyard practice and performance-based standards, walking the talk, is critical to marketplace assurance.

Our network of third-party auditors have gone through training in the Napa Green programming, and will validate implementation of practices that our team has not been able to review.

Third-Party Auditor

Independent Validation of Practices

Example: \$150/hr + \$50/hr travel

(Varies by auditor)

*Note, most auditors will provide a flat rate quote once they evaluate the complexity of your operation



There are three costs associated with Napa Green Winery certification:

I. Value-add Integrated Resource Assessment (*every 3 yrs*); II. Annual Licensing Fees; III. Independent 3rd Party Audit (*every 3 yrs*)

Annual Licensing Fees: These fees cover a fraction of our expert staff time to facilitate certification and annual desk audits, develop resources, training and education workshops & events, and communicate the climate action leadership of our members.

Integrated Resource Assessment (*every three years*): The IRA is a unique value-add expert service led by our winery team of engineers & winemakers. The IRA baselines and tracks your resource metrics and identifies opportunities to improve efficiency and save \$\$\$. Fully leveraged, the IRA should more than pay for itself, and the data and feedback can be used internally and externally to tell your climate action story.

Napa Green Winery Annual Licensing Fees

(Annual Production Gallonage)

<25,000 gals	\$500
25k-60k gals	\$1,000
60,001-120k gals	\$1,750
120,001-240k gals	\$2,500
240,001-600k gals	\$3,200
600k-2.38 M gals	\$4,200
>2,380,000 gals	\$5,000

*Current members invoiced in December. New members invoiced Mar. 1/July 1/Dec. 1 depending on when certification is completed.

Integrated Resource Assessment

(Energy, Water, Waste, Emissions Baseline & Review)

~¢12E0

Members.....\$125/hr

Member Cost Estimates

<25 000 gale

\$1250
~\$1,500
~\$1,875
~\$2,250
~\$2,500
~\$3,000

Non-Members.....\$175/hr



Independent Third-Party Audit (*every three years***):** Independent validation that you are meeting Napa Green Winery practice and performance-based standards, walking the talk, is critical to marketplace assurance.

Our network of third-party auditors have gone through training in the Napa Green programming, and will validate implementation of practices that our team has not been able to review.

Third-Party Auditor

Independent Validation of Practices

Example: \$150/hr + \$50/hr travel

(Varies by auditor)

*Note, most auditors will provide a flat rate quote once they evaluate the complexity of your operation



DISCOUNTS

Soil to Bottle: Members that are comprehensively certified as Napa Green Vineyard and Napa Green Winery will receive 5% discount on both Vineyard and Winery Annual Licensing Fees.

Multi-Property: Members who own more than one Napa Green Certified Winery will receive a 3% discount on licensing fees for each additional winery that is certified, up to a maximum discount of 15%. This will apply to the fees for all certified wineries.